

**SCIDA PROJECT ABSTRACT**

MEETING DATE: April 22, 2021

CONTACT: Ed McAllister, Pres./CEO  
PHONE #: [REDACTED]

APPLICANT NAME: Sterling North America, Inc. (Sterling Digital Print)  
AND ADDRESS 270 Oser Avenue  
Hauppauge, NY 11788

PRINCIPALS: Ed McAllister (100%)

PRODUCT/SERVICES: Full service commercial printing business including digital printing production & print management services for the financial services industry and the tri-state business community.

PRESENT FACILITIES: Two leased facilities - 270 Oser Avenue (40,000 sq. ft.) & 370 Oser Avenue, (20,000 sq. ft.) in Hauppauge, NY 11788 totaling 60,000 sq. ft.

NEW LOCATION/TAX MAP #: 70 Corporate Drive, Hauppauge, NY 11788

PROJECT DESCRIPTION: To lease, renovate and equip an existing vacant 75,000sq. ft. building to consolidate into one location and to grow the business. Due to existing space limitations the Company will be able to bring in-house work that they currently subcontract out to an out of state vendor.

PROJECT COSTS: AUTHORIZATION SOUGHT: \$3,750,000 Lease Transaction

PURCHASE OF EXISTING BUILDING	
RENOVATIONS OF EXISTING BUILDING (leased space)	300,000
COST OF CONSTRUCTION FOR BLDG. OR NEW ADDITION	
MANUFACTURING EQUIPMENT (Sales Tax Exempt)	2,700,000
NON-MANUFACTURING EQUIPMENT (Warehousing, Fixtures, Office Equip.)	750,000
ENGINEERING & ARCHITECTURAL FEES	
LEGAL FEES	
OTHER FEES/CHARGES	
TOTAL PROJECT COSTS	\$3,750,000

**EMPLOYMENT:**

	<u># OF EMPLOYEES</u>	<u>ANNUAL PAYROLL</u>	<u>AVERAGE SALARY</u>
PRESENT (All Facilities)	127	\$8,354,312	\$65,782
PRESENT (Suffolk County Only)	127	\$8,354,312	\$65,782
PROPOSED 1ST. YEAR	5	\$325,000	\$65,000
2ND. YEAR	7	\$455,000	\$65,000
GRAND TOTALS	139	\$9,134,224	\$65,713

**COMMENTS:** 4/22/21: Inducement resolution approved for an approximate \$3,750,000 lease transaction.  
Voting: 7 (NW,KH,AG,SC,BB,GC,JS). – 0. Absent: None.  
5/18/21: Public Hearing held.